

SANCO Annual General Meeting 2026:

Driving success through team spirit and innovation

Ulm, June 2026. *More than 100 representatives from SANCO's European partner network gathered in Mallorca at the end of May for the 54th SANCO Annual General Meeting. Over the course of two days, participants focused on the alliance's strategic future, pioneering technical developments, and the network's continued growth, all set against a Mediterranean backdrop. The meeting underscored the importance of reliability and innovation as the key drivers of the SANCO Group's success, particularly in challenging market conditions.*

Strong partnerships and a vision for the future

Fabian Zwick, CEO of the Glas Trösch Group and representative of the licensor, opened the event by thanking the member companies for their close and constructive collaboration. He emphasised that the strong sense of unity within the network, combined with a continuous commitment to innovation, enables the SANCO Group to maintain its leading position in the market.

One of the latest highlights in product development concerns the thin-glass segment. As the first manufacturer in continental Europe, Glas Trösch is now able to incorporate ultra-thin glass measuring just 0.5 millimetres in thickness into insulating glass units. This technological milestone will directly benefit the entire network. In future, the SANCO Group will market this groundbreaking triple insulating glass featuring an ultra-thin centre pane under the name SANCO Light. These and other innovations will also be showcased at BAU 2027, the world's leading trade fair for architecture, materials, and systems, in Munich in January 2027.

SANCO Group continues to grow

Antonio Gioello, Head of the SANCO Group, also reported a highly positive outlook. He highlighted the network's continued expansion across Europe and praised the strong spirit of solidarity within the alliance. In

the past year alone, SANCO welcomed four new partners, with no departures from the network. For 2026, Gioello remains optimistic about welcoming additional companies to the group: 'Our goal remains to strategically strengthen our market position and continue to grow our network in a structured way. The growing number of partner companies across Europe demonstrates the attractiveness of the SANCO Group and the value of sharing knowledge and expertise.'

Recognition for decades of partnership

One of the emotional highlights of the Annual General Meeting was the traditional recognition of long-standing partners. A total of eight member companies were honoured for their outstanding commitment and many years of membership within the SANCO Group: Glas Leuchtle, Glas Zange, Helmut Hachtel, and König Glasbau for 55 years of membership. Smits Isolatieglas for 50 years, Thermopor Glas for 30 years, and Reeder & Kamp and SPEC-GLAS for 15 years.

'It is this longstanding loyalty and the tireless commitment of our partners that form the foundation of the brand's success over many decades,' said Antonio Gioello in tribute to the award recipients.

Practical inspiration: resilience in times of change

In addition to strategic discussions, the Annual General Meeting provided participants with valuable insights for day-to-day business. A particular highlight was the keynote presentation by renowned speaker and author Marc Wallert. Drawing on his personal experience as a kidnapping victim, he spoke about resilience and the importance of staying strong and working together in times of rapid change and market volatility.

Images:



Antonio Gioello, Head of the SANCO Group (left), and Fabian Zwick, CEO of the Glas Trösch Group (right), presented awards recognising longstanding commitment to the SANCO Group (from left): Jan Happich (Reeder & Kamp), Patric Hachtel (Helmut Hachtel), Kerstin König (König Glasbau), Krysztow Jankowski (SPEC-GLAS). Photo: SANCO



Fabian Zwick, CEO of the Glas Trösch Group, thanked partners for their close cooperation and outlined upcoming technological milestones, including the new 0.5 mm ultra-thin glass. Photo: SANCO



Antonio Gioello, Head of the SANCO Group, highlighted the strength of the European network in his address and thanked partners for their enduring spirit of collaboration. Photo: SANCO

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